



Global Email marketing SaaS leader seeks an **Account Manager**

Emailvision, leader in “on-demand” software for email marketing automation, is looking for an **Account Manager** to join the successful Client Services/Production team in its London Office. We have a modern approach to work life and have a strictly work hard play hard philosophy.

The role will involve **managing the commercial and production email marketing relationship** with a range of clients.

What you would bring to the party :

- You will be able to identify new business opportunities and generate additional revenue streams from your existing client portfolio.
- You will be an excellent team player and be able to communicate/co-ordinate with clients and internal departments.
- An understanding of email marketing, supplier/client relationships and the desire to learn new skills quickly in a fast moving environment are also important.

Requirements include :

The role would include the following responsibilities:

- Commercial and relationship management with portfolio of clients
- New business development from client base
- Revenue forecasting and maximisation from client base
- 1st level support and email best practice advice to self-service clients
- Email campaign production management for full service clients

The position requires the following:

- At least 24 months experience in either email marketing, mobile marketing or in a marketing/new media agency
- Commercial competence with good sales and service skills
- Ability to carry out high level presentations to our customers
- Knowledge of CRM and e-marketing strategies
- Understanding of HTML coding, Database Management and Email marketing technicalities would be advantageous
- An insight into email marketing best practices
- Excellent communication skills
- Excellent time management & organisation skills
- Attention to detail and accuracy

In return, **Emailvision** offers an outstanding compensation package :

- Fix salary base: £25,000-£30,000 p.a.
- Uncapped pay plan : £8,000 OTE
- Private health Insurance (after 3 months probation)
- Cell phone, laptop, professional expenses,
- A strong integration/training plan to allow you to perform quickly,
- A rapid career progression

If this sounds like a role for you and you want to advance your career within a fast-growing multinational software leader, email your CV and cover letter to jobsuk-ps@emailvision.com